What is "It"?
This program – the first of its kind in Massachusetts – is FCAM's answer to a question that has been asked by local officials for decades: "Why can't fire apparatus be standardized to simplify the purchasing process and lower the cost?" This program does that and more. By procuring contracts with multiple vendors that are available to the more than 320 member municipalities of FCAM, the potential for sales attracted several high quality manufacturers who sharpened their pencils in offering an array of non-custom features at very competitive prices.

Is My City or Town Eligible?
YES ... if your Fire Chief is a member of FCAM. They need only contact MAPC today. If they are not, they can read about membership at ... www.FCAM.org.

Is the Program Successful?
YES ... In FY2011, the first year of the program, 10 departments bought 12 engines. The program's pricing, the choices offered, the significantly shortened delivery time and the simplicity of making such important purchases has stimulated sales. Through December 2011, another 12 engines and 1 aerial were purchased.

How Do We Access This Purchasing Opportunity?
It's as simple as 1-2-3-4-5 ...
1. Go to FCAM,mapc.org to view all available apparatus, features, options, specifications, photos, contracts and pricing.
2. Get a sense of what features, quality levels and pricing suit your needs and budget.
3. Contact a vendor for a quote.
4. Send the quotes to MAPC for price verification.
5. Issue a purchase order.

Is There a Cost to Buy Through This Program?
YES ... There is the price of membership, which comes with the full member benefits of FCAM. And, there is a fee based on the price of the apparatus you buy that pays for the services provided by MAPC. A portion of the fee helps FCAM fund programs that benefit its members.

Where Can I Learn More?
Contact Heidi Anderson at: handerson@mapc.org, or 617.451.2770 x2065.

What's Next?
Contracts for ambulances, rescues and specialty equipment are due in 2012.